



Serving Businesses in the Region

From training a skilled and ready workforce to serving the needs of small business owners, connect to Delta College. Let our award-winning training services and programs help your business succeed!

Challenge	Solution	Contact/Phone/Email
Workforce Development		
<i>Business needs to hire a skilled workforce quickly and needs just in time training</i>	Pre-hire training to upskill a workforce in high demand occupations- Delta College Fast Start™ short term job training	Jennifer Carroll Director Corporate Services 989-758-3617 • training@delta.edu
<i>New or expanding business hiring more than 10 people seeking training funds</i>	Michigan New Jobs Training Program can save business thousands of dollars	Jennifer Carroll
<i>Need to identify skills and behaviors to complete tasks, provide on-the-job training, and update job descriptions</i>	Conduct an Occupational Analysis for the Role and Competencies Needed	Jennifer Carroll
<i>Group of employees need to upskill in a specific area seeking hands-on labs or classroom based training at place of business or Delta College</i>	Technical Training and Organizational Development Training	Jordan Kolm Manager of Development Corporate Services 989-758-3602 • training@delta.edu
<i>Seeking funding help for technical training</i>	Grant Funding Opportunities	Jordan Kolm
<i>Management & HR teams seeking consultation and strategic planning</i>	Performance Consulting	Jordan Kolm
<i>HR & training divisions needing online learning courses for employees</i>	Elearning Development	Jordan Kolm
Small Business Development Center serving Arenac, Bay, Midland, Saginaw Counties		
<i>Starting & running a small business</i>	Start-up Seminars Confidential No-cost Consulting Business Planning	Kristi Kozubal Regional Director SBDC Great Lakes Bay Region 989-758-3627 • sbdc@delta.edu
<i>Growing sales & services</i>	Market Research & Reaching Business Target Market	Kristi Kozubal
<i>Securing business financing</i>	Credit Application Assistance and Analysis of Accounting & Financial Projections	Kristi Kozubal

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Apprenticeships		
<i>Seeking to have employees participate in USDOL and customized apprenticeship programs</i>	Delta College Apprenticeship Programs	Harvey Schneider Manager Technical Trades & Manufacturing 989-686-9476 skilledtrades@delta.edu
Career Services		
<i>Business needs to fill open jobs with Delta College Graduates and Students</i>	Participate in Job Fairs and Post Job Opportunities at Delta College	Career Services 989-686-9072 • jobplace@delta.edu
Co-Ops and Internships		
<i>Seeking Delta College students to expand business workforce pipeline</i>	Delta College Co-Ops and Internships- Paid and Non-paid	Academic Career Experience 989-686-9474 studenttalent@delta.edu
Online Degree Programs		
<i>Employees seeking a completely online degree or online classes</i>	General Management Online Degree Program at Delta College and Online Classes	John Neal Admissions Advisor-Adult Recruiter Admissions 989-686-9577 • johnneal@delta.edu
Professional Development		
<i>Individual employee needs MIOSHA, CPR, electrical, plumbing, or HR training</i>	Exam & Certification Prep Classes	Danielle Hall Manager LifeLong Learning 989-686-9359 lifelonglearning@delta.edu
<i>Individual employee needs training to improve computer skills</i>	Affordable online classes in Word, Excel, Access and PowerPoint. Discounts for Chamber Members	Danielle Hall
Testing Center		
<i>Employees need certification, licensure testing, or GED testing</i>	Delta College Testing Center services	989-686-9182 testingcenter@delta.edu
Veterans Services		
<i>Need to connect veterans to degree and certificate programs</i>	As a Gold Status military friendly school, Delta assists with financial aid, academic support & family assistance	Veteran Services Office 989-686-9465 • vets@delta.edu

Are you seeking a Delta College representative to attend an industry event, business roundtable or speak regarding higher education? Contact Leanne Govitz, Director of Marketing and Public Information, 989-686-9490, leannegovitz@delta.edu.